



Happy Holidays from The Terre Company

2017 Wholesale Christmas Price List



The Terre Company-206 Delawanna Ave.-Clifton, NJ 07014

P# (973) 473-3393 F# (973) 473-4885



The Terre Co. 2017 Christmas Price List

2017 HOLIDAY GREENS east coast

Fresh Roping & Garland

CODE	QUANTITY	DESCRIPTION	Each	-10%	Order by 10/1	50+
HGRP25		WHITE PINE 25'	\$10.50		\$9.45	
HGRP75		WHITE PINE 75'	\$20.00		\$18.00	
HGRG25		FRASER & PINE 25'	\$20.00		\$18.00	
HGRF25		FRASER 25'	\$17.00		\$15.30	
HGRF75		FRASER 75'	\$37.50		\$33.75	

Wreaths, Kissing Balls & Candle Rings

each -10% order by 10/1 5dz+

HGWB08		Double face Balsam 8" Ring, 13-14" Diameter wreath	\$6.25		\$5.62
HGWB10		10" Ring, 17-18" Diameter wreath	\$6.75		\$6.07
HGWB12		12" Ring, 22-24" Diameter wreath	\$7.25		\$6.52
HGWB14		14" Ring, 25-26" Diameter wreath	\$8.75		\$7.87
HGWB16		16" Ring, 28-30" Diameter wreath	\$10.00		\$9.00
HGWB24		24" Ring, 34-36" Diameter wreath	\$18.00		\$16.20
HGWB30		30" Ring, 36-40" Diameter wreath	\$32.00		\$28.80
HGWB36		36" Ring, 44-48" Diameter wreath	\$40.00		\$36.00
HGWB48		48" Ring, 56-60" Diameter wreath	\$65.00		\$58.50
HGWB60		60" Ring 68-72" Diameter wreath	\$120.00		\$120.00
HGWBK5		Balsam Kissing Ball	\$24.00		\$21.60
HGWX12		Single Faced Boxwood 12" ring 22" Diameter 6/ndl	\$22.00		\$19.80
HGWX16		16" ring 28" diameter 6/ndl	\$30.00		\$27.00

Boughs & Greens

Each -10% Order by 10/1 50+

HGBBA3		Balsam Boughs 30LB bale	\$15.00		\$13.50
HGBBA5		Balsam Boughs 50LB bale	\$25.00		\$22.50
HGBWP5		White Pine boughs 50 lb. bale	\$25.00		\$22.50
HGBPR5		Red Pine boughs 50lb bale	\$25.00		\$22.50

Balsam Blankets – Made on wood lattice base with Balsam & pine

Each Order by 10/1 24+

HGBBBS		Small blanket	20x20"	\$16.00	\$14.40
HGBBBM		Medium blanket	24x42"	\$23.00	\$20.70
HGBBBL		Large blanket	24x60"	\$30.00	\$27.00

2017 Teufel Holly Farms – Premium West Coast Greens

Extra 5% discount for 10 cases, 10% discount on 25 cases, and 20% on 50!

Code	Quantity	BULK ASSORTED GREENS	Each price	Case price
HWGA30		5000 - 30 lb. Carton Assorted Greens		\$65.00
HWGNFT		5001 – 25 lb. Carton Select Noble Fir Tips		\$58.00
HWGNFB		5003 – 25 lb. bale Select Noble Fir Boughs		\$48.00
HWGICB		5006 – 20 lb. Carton Incense Cedar Boughs		Market \$
HWGWCB		5021 – 20 lb. Carton Western Cedar Boughs		\$39.00
HWGPOB		5007 – 20 lb. Carton Port Orford Cedar		Market \$
HWGJBB		5009 – 25 lb. Carton Blue Berried Juniper Boughs		\$49.00

CONSUMER PREPACKAGED GREENS

HWGICD		5506 Budded Incense Cedar Boughs 2lbs, 15/case		Market \$
HWGPOP		5507 Port Orford Cedar 15-2lb		Market \$
HWGJBC		5515 Bunches Juniper 15-2lb	\$4.94	\$74.00
HWGNFC		5517 Noble fir boughs 15-2lb	\$5.47	\$82.00
HWSMGB		5508 Mixed Green Bouquet (sleeved) 20/case	\$3.20	\$64.00
HWHWPB		5509 Wet Holly Bouquets, variegated & green, 10 sleeved	\$4.70	\$47.00

PREMIUM GARLANDS – super heavy!

HWRN25		2505 Noble Fir Garland 25'		\$54.00
HWRW25		2511 Western Cedar 25' Coil		\$35.00
HWRW75		2512 Western Cedar 75' Coil		\$91.00
HWRM25		2504 Mixed western cedar/Douglas fir 25'		\$36.00
HWRM75		2503 mixed western cedar/Douglas fir 75'		\$88.00
HWRDM2		2506 Deluxe Mixed Garland 25'		\$90.00

SWAGS & HANGING BASKETS

HWSDAB		3000 Daddy Burgers, 20/case 22" –with boxwood!	\$7.70	\$154.00
HWSMES		3001 Mixed Evergreen Swags w/cones 20/case 22"	\$7.00	\$140.00
HWSCCR		3005 Large 30" Christmas Cross 4/cs	\$30.50	\$122.00
HWSCCA		3009 24" Candy Cane 6/bundle	\$23.50	\$141.00
HWSCLS		3012 Classic Swag, 18" 20/case -	\$7.20	\$144.00
HWSDCM		3004 Door Charm 10/case 26" – GREAT small blanket also	\$10.80	\$108.00
HWSDGR		3014 Door greeter swag 18" 20/cs – incense, cones, berries	\$8.25	\$165.00
HWSYCH		3016 Yuletide Cheer Swag 28" 12/case – incense, berry, cones	\$12.67	\$152.00
HWSWFA		3017 Woodland Fantasy Swag 36" 5/case – berry, willow, cone	\$20.00	\$100.00
HWSDEV		3018 Deluxe evergreen swag w/cones & bow 36"L 4/cs	\$26.75	\$107.00
HWSDDE		3023 Dogwood delight swag 36" long 5/case	\$19.80	\$99.00
HWSCR6		1013 Mixed Candle ring with cones 6" ring, 12" dia. 12/mdl	\$10.17	\$122.00
HWSHBA		2032 Hanging kissing basket – 6/case	\$25.50	\$153.00

TABLE CENTERPIECES

HWSCDE		2003 Deluxe Centerpieces 12/case	\$9.92	\$119.00
HWSJBB		2031 Jingle Bell Basket 6/cs	\$19.17	\$115.00
HWSCPC		2025 5 Centerpiece mix, bark, pomegranate, & giant basket	\$21.20	\$106.00
HWSCKB		2039 Kreel Basket –Nat'l noble, cedar, juniper, cones & berries	\$21.67	\$130.00
HWSCR6		1013 Mixed Candle ring with cones 6" ring, 12" dia. 12/mdl	\$10.17	\$122.00

Teufel Holly Farms Continued

MANTLEPIECES & TABLE RUNNERS:

HWSMPC		3501 Deluxe 28" Mantle Piece 6 per case			\$16.67	\$100.00
HWSMPD		3500 Deluxe 48" Mantle Piece 4 per case			\$32.00	\$128.00
HWSTR2		3505 - 28" Table Runner with cones & Berries 6/case			\$18.50	\$111.00
HWSTR4		3506 - 48" Table Runner with cones & Berries 4/case			\$34.00	\$136.00

HANDMADE WREATHS

			Packed	Ring	Diameter		
HWWC12		1028 Cedar & Juniper Wreath	6	12"	22"	\$15.00	\$90.00
HWWJUN		1002 Juniper Wreath	6	12"	22"	\$13.67	\$82.00
HWWMSQ		1076 Mix SQUARE wreath	6	12"	22"	\$19.50	\$117.00
HWWC13		1113 Evergreen bounty wreath	6	12"	22"	\$20.17	\$121.00
HWWC14		1112 Evergreen bounty wreath	6	14"	26"	\$22.67	\$136.00
HWWN10		1131 Noble Fir wreath	6	10"	20"	\$13.66	\$82.00
HWWN12		1132 Noble Fir wreath	6	12"	24"	\$15.83	\$95.00
HWWN14		1133 Noble Fir wreath	6	14"	28"	\$19.33	\$116.00
HWWN16		1134 Noble Fir wreath	6	16"	32"	\$25.33	\$152.00
HWWN20		1009 Noble Fir wreath	4	20"	34"	\$38.50	\$154.00
HWWN24		1010 Noble Fir wreath	4	24"	40"	\$49.50	\$198.00
HWWN30		1011 Noble Fir wreath	2	30"	48"	\$73.50	\$147.00
HWSCR6		1013 Mixed Candle ring with cones	12	6"	12"	\$10.17	\$122.00
HWWM10		1101 Mixed wreath w/cones	6	10"	20"	\$13.66	\$82.00
HWWM12		1103 Mixed wreath w/cones	6	12"	24"	\$16.33	\$98.00
HWWM14		1106 Mixed wreath w/cones	6	14"	28"	\$19.33	\$116.00
HWWM16		1108 Mixed wreath w/cones	6	16"	32"	\$25.00	\$150.00
HWWM24		1020 Mixed wreath w/cones	4	24"	40"	\$51.75	\$207.00
HWWM30		1021 Mixed wreath w/cones	2	30"	48"	\$78.00	\$156.00
		PREMIUM WREATHS -	6	14"	26"		
HWWPSS		1072 Scent of the Season				\$31.66	\$190.00
HWWPDR		1029 Della Robbia fruit				\$33.34	\$200.00
HWWPFE		1066 Forest Elegance				\$33.34	\$200.00
		Individually Boxed wreaths	4	14"	26"		
HWWBCB		1078 Canella Berry				\$44.75	\$179.00
HWWBRF		1079 Royal Fruit				\$44.75	\$179.00
HWWBJP		1077 Juniper Pepperberry Wreath				\$44.75	\$179.00
HWWCDD		1100 premium POS Wreath mix	10	12"	22"	\$25.70	\$257.00
		3 Della Robbia, 3 Forest Elegance, 2 mountain grandeur, and 2 Jingle Bell					

CONES & PLANTS

HWCSP1		6003 Sugar Pine Cones 10-14" 18/case			\$2.73	\$49.00
HWPALB		4003 Alberta Spruce 16/case, 6-8" - 4" pot			\$5.50	\$88.00

2017 CUT CHRISTMAS TREES

BALSAM & FRASER FIR - Quebec grown –pick up or delivery!

Direct ship- Minimum is 250 trees. \$3.00/tree delivery & \$100 drop charge.

Pick up at Terre - pre order and pick up any quantity at Terre and add \$10/tree. To these prices.

CODE	DESCRIPTION	butt/tag color	# order	Direct Price
HTB306	BALSAM FIR #1 5-6'	GREY/RED		\$18.00
HTB106	BALSAM FIR #1 6-8'	BLUE/RED		\$25.00
HTB108	BALSAM FIR #1 8-10'	GREEN/RED		\$32.00
HTB103	BALSAM #2 Tabletops 3-5'			\$12.00
HTB206	BALSAM FIR #2 6-8'	BLUE/YELLOW		\$18.00
HTB208	BALSAM FIR #2 8-10'	GREEN/YELLOW		\$21.00
HTB306	BALSAM FIR #3 6-8'	Light density		\$14.50
HTF105	FRASER FIR #1 5-6'	GREY/RED		\$21.00
HTF106	FRASER FIR #1 6-8'	BLUE/RED		\$30.00
HTF108	FRASER FIR #1 8-10'	GREEN/RED		\$38.00
HTF206	FRASER FIR #2 6-8'	BLUE/YELLOW		\$21.00
HTF208	FRASER FIR #2 8-10'	GREEN/YELLOW		\$25.00
HTF306	FRASER FIR #3 6-8'	Light density		\$14.50

FRASER FIR - North Carolina grown –pick up or delivery!

Direct ship- Minimum is 200 trees. Freight COD anticipate \$2k/truck or 3.50/tree based on 600 6' tees/truck

Pick up at Terre - pre order and pick up any quantity at Terre and add \$10/tree to these prices.

CODE	DESCRIPTION	premium/#1	order	# 2 grade	order
Htf103	Tabletop with stand 25/crate	\$18.50		na	
HTF105	FRASER FIR 5-6'	\$25.00		na	
HTF106	FRASER FIR 6-7'	\$32.00		\$25.00	
HTF107	FRASER FIR 7-8'	\$40.00		\$31.00	
HTF108	FRASER FIR 8-9'	\$58.00		43.00	
HTF109	FRASER FIR 9-10'	\$79.00		54.00	
HTF110	FRASER FIR 10-11'	\$115.00		75.00	
HTF111	FRASER FIR 11-12'	\$140.00		100.00	
HTF112	FRASER FIR 12-13'	\$175.00		130.00	

2017 LIVE HOLIDAY PLANTS

25 plant minimum for these prices, mix & match

Code	quantity	Description	each price
Hwpalb		Alberta Spruce 6-8" in a 4" pot 16/case	\$5.50
4spa1g		Alberta Spruce #1 pot 12-15" in a RED POT!	\$7.00
4spa2g		Alberta Spruce 8" pot 15-18" – GREAT PRICE!	\$11.50
4spa5g		Alberta Spruce #5 pot 3-4'	\$37.50
4spbb5		Blue Spruce 'Baby Blue Eyes' #5pot 21-24" bright blue with tight pyramidal shape!	\$32.50
4sp145		Blue Spruce 4-5'	\$45.00
4sp156		Blue Spruce 5-6'	\$55.00
4spg04		Fat albert spruce 4-5	\$75.00
4spg06		Fat albert spruce 6-7	\$100.00
4spr05		Blue select spruce 5-6'	\$85.00
4irb3g		Red beauty holly #3 24-30"	\$30.00
4ist3g		Steeds pyramidal holly #3 30"	\$20.00
4ist9g		Steeds pyramidal holly #9 5-6'	\$45.00
4ics3g		Castle spire pyramidal holly #3 30"	\$20.00
4icw10		Castle spire pyramidal holly #3 3'	\$30.00
4icw3g		Castle wall pyramidal holly #3 30"	\$20.00
4bom18		Pyramidal green mountain boxwood #5 24"	\$30.00

Bows, Cones, picks & Wire

VELVET HANDMADE BOWS direct ship by HOLIDAY MANUFACTURING, add 17% delivery

CODE	QUANTITY	DESCRIPTION	packed	each \$	pack \$
V40-04-24		#40 4 loop velvet bow 8" wide, 12" tails	24	2.02	\$48.55
1000-709		Import 6 loop red value velvet bow 8.5"	96	1.30	125.17
V40-06-12		#40 6 loop velvet bow, 8.5" wide, 14" tails	12	2.59	\$31.06
V40-08-08		#40 8 loop velvet bow 10" wide 17" tails	8	3.75	\$30.00
V40-10-06		#40 10 loop velvet bow 12" wide 24" tails	6	4.75	\$28.54
VRS-08-09		#40 8 loop round velvet blanket bow 8.5" wide	9	3.60	\$32.44
VRS-1206		#40 12 loop round velvet blanket bow 11" wide	6	5.75	\$34.52
V100-10-04		#100 10 loop velvet bow 15" wide, 35" tails	4	8.96	\$35.83
V600-10-2		#600 ten loop red BIG bow 24" dia. 5' tail	2	23.60	\$47.20
1000-020		Triple picked Austrica cones, 2", natural	50	.45	\$22.62
1000-021		Triple picked Austrica cones, 2", white tipped	50	.56	\$28.04
1000-022		natural Austrica cones, approximately 2"	500	.09	\$49.92
1000-023		White tip Austrica cones, approximately 2"	500	.11	\$79.04
1000-605		Large 4-5" natural maritima cones	100	.58	58.24
1000-606		Large 4-5" white tip maritima cones	100	.66	66.56
1000-034		Twist berries red or burgundy	20 gr.	.01	\$43.47
100-068		Natural cone & berry cluster pick	1 gr	.77	110.88
1000-065		4" green wood with wire floral pick	375	.02	\$6.70
1000-066		6" green wood with wire floral pick	375	.02	\$8.33
1000-111		Green annealed florist wire 20,22, or 24 gauge 12"	10lb		\$64.56

Holiday Manufacturing Inc.



Holiday Manufacturing employs skilled bow-makers work year round to bring you the highest quality. Let us save you time and money. You will agree that it is much simpler buying our premium bows rather than using temporary labor or tying up your skilled designers in ribbon. Simply place an order with the Terre Company and your bows will arrive in perfect condition. No tying, twisting, or fluffing is necessary. Just open a box and you are ready to use our hand-tied bows. Call to request their full product line catalog and price list of Holiday Bows, Ribbons, and Cones.

Terre Stocked Christmas Tree Lot Products

HDMSR2		BLANKET STAKES – 18” heavy gauge	100	\$18.00
HDSH5C		White sweet huck 1000/cast	1000	\$100.00
HDDB25		3-4’ White birch branch stems 25 bunches of 3	25	\$32.00
HDHF__		Embossed Florist Foil – all colors, direct ship only, 10% delivery, full cases of 25	24”x50’ 25/case	\$7.00 ea. \$175/case
HTL310		Tabletop tree baler, either 18,20,23 or 26” shipped ups FOB OR.	NON STOCK	\$475.00
HTL220		TREE NETTING 5 CARTRIDGES	20” X 2” X 520’	\$125.00
HTL223		TREE NETTING 5 CARTRIDGES	23” X 2” X 520’	\$135.00
HTL226		TREE NETTING 5 CARTRIDGES	26” X 2” x 520’	\$145.00
BUST10		SISAL TWINE – to tie trees – 1, 2 OR 3 PLY	10 LB. BOX	25.03
BUPT10		POLY TWINE 1 PLY	10lb box	32.89
Bb2961		6 tool multi pruner –knife, pruner, saw, weeder, opener	EA	\$6.85
Ptg19t		Snap Cut anvil pruner	ea.	\$13.34
GL4341		Insulated leather work gloves – TOP QUALITY	Ea.	\$16.35
GL4021		BROWN JERSEY WORK GLOVES – KNIT WRIST	12	\$1.30
GL4027		Same as above – but Flannel Lined for warmth	12	\$2.71

Call for our full line of gloves & pruners!

Delivery Rate: **NO ADDITIONAL FUEL SURCHARGES!** Delivery will be provided on orders over \$500 within our normal delivery area (approximately 50 miles) for a reasonable flat \$50 delivery charge. This applies to **each** shipment for customers that receive multiple deliveries, including back orders. Let us know if you want your order held until ALL material is available to avoid another delivery charge. Small, accommodation deliveries by our employees will be assessed a \$30 charge, no matter how small. We can also UPS (ups charges apply) or arrange for delivery outside our delivery range.

Return Policy: If you don’t like it, don’t take it! Inspect all material upon receipt and only keep and pay for what you are satisfied with. Greens are perishable and cannot be credited or returned. Make the time to inspect your delivery! We encourage you to pick up your greens to insure your satisfaction.

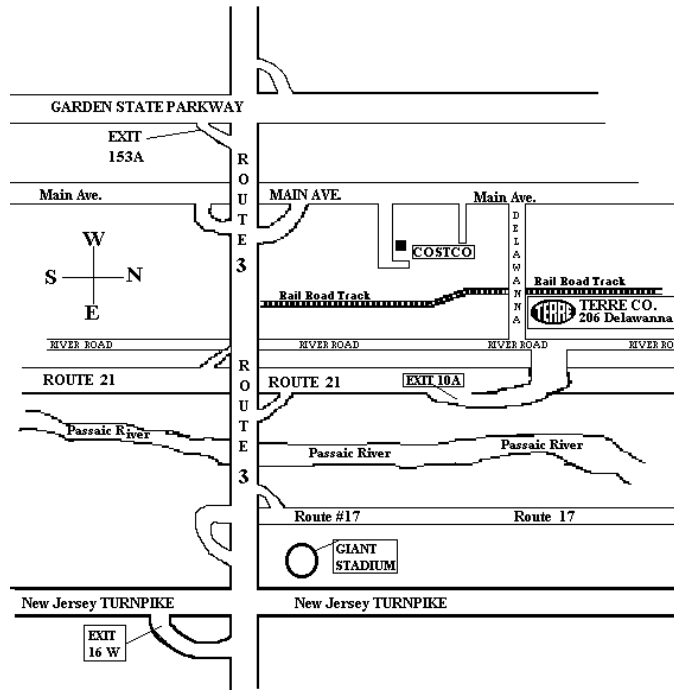
TERMS: **Sorry, but since greens are perishable, and the season short, all Christmas items are COD to all customers (even those that have established credit on other items)!**



PHONE: (973) 473-3393, FAX# (973) 473-4485

Hours: Monday - Friday 8:00 a.m. until 4:00 p.m.

The Terre Co. is conveniently located within 2 miles of the NJ Turnpike, Exit 16W or the Garden State Parkway, Exit 153 A (Route 3 East). We are three blocks North of Route 3 which can be exited at either Main Ave. or Route 21.



The Terre Company
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Clifton, NJ 07014